

SERIAL 08009 S REAL ESTATE REZONING SERVICES

DATE OF LAST REVISION: April 28, 2011

CONTRACT END DATE: April 30, 2012

CONTRACT PERIOD THROUGH APRIL 30, ~~2011~~ 2012

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **REAL ESTATE REZONING SERVICES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **April 09, 2008**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

JM/mm
Attach

Copy to: Materials Management
 Jim Baker, MCDOT

(Please remove Serial 02136-RFP from your contract notebooks)

REAL ESTATE REZONING SERVICES

1.0 INTENT:

The intent of this Request for Proposal is to establish contracts with qualified firms to assist the Maricopa County Department of Transportation (MCDOT) and the Flood Control District (District) in the preparation and execution of plans of action to maximize the value of parcels of excess land. Subsequent to the execution of the plans the parcels will be sold pursuant to Arizona Revised Statutes and procedural guidelines. The plans are to have an all inclusive contracts, and will include rezoning efforts, the ability to work through annexation guidelines, any engineering or technical studies needed, surveying, and both appraisal and legal capability if necessary.

The County has a need to utilize its land and get maximum return on investment in the sale of excess land. This need involves land analysis and possible upzoning efforts. Several properties could be involved in any resultant contract(s).

The County reserves the right to add additional contractors, at the County's sole discretion, in cases where the currently listed contractors are of an insufficient number or skill-set to satisfy the County's needs or to ensure adequate competition on any project or task order work.

2.0 SPECIFICATIONS:

2.1 GENERAL REQUIREMENTS:

- 2.1.1 Determine the most cost effective process and "the highest and best use" for the properties while complying with County and/or City general plans.
- 2.1.2 Prepare concepts plans for development of these properties. The concept plan doesn't have to represent the final plan of development.
- 2.1.3 Prepare the necessary documents and applications for subdivision, rezoning and annexation in accordance with County and/or City guidelines if it's determined that property rezoning is necessary.
- 2.1.4 Meet with County and/or City staff for pre-development and preliminary plat submittals.
- 2.1.5 Submit applications to County and/or Cities for subdivision and rezoning processes.
- 2.1.6 Apply for annexation into City jurisdiction if cost beneficial, and provide appropriate timelines for annexation of the subject properties following completion of subdivision and rezoning process.
- 2.1.7 Provide written status reports to Public Works' Property Management staff and meet as needed with representatives from MCDOT, the District, and any other planning or zoning representatives from local municipalities.

2.2 QUALIFICATION REQUIREMENTS:

- 2.2.1 Contractor's firm must have at least ten (10) years experience in upzoning, annexation and land analysis in large parcels (50+ acres) of real estate development as specified in this Invitation for Bids.
- 2.2.2 Contractor shall provide examples of how its firm developed properties and what types of properties they upzoned.

2.3 LOCATION of PROPETIES:

All properties are located within Maricopa County, Arizona and are owned by either MCDOT or the District.

2.4 DEVELOPMENT RESTRICTIONS:

Assess and develop recommendations addressing the following issues:

- High voltage power lines and other utility easements.
- Arterial roads and access issues
- Sewer and water utility accessibility
- Environmental requirements
- Hiking and non motorized vehicular trails
- Floodplain regulations
- Drainage restrictions and on-site retention
- Other encumbrances as identified

2.5 REZONING;

Depending upon the land use analysis, the parcels could be rezoned from their existing zoning to a more intense zoning which could enhance MCDOT and the District's ability to dispose of the properties at their maximum value.

2.6 MCDOT AND DISTRICT GOALS:

To prepare the properties for disposition in a way that will result in the highest sale price with the least amount of investment. This work will be completed by no later than July 30, 2011.

2.7 TECHNICAL INFORMATION;

2.7.1 MCDOT and the District may be able to provide some technical information such as drainage, floodplain, traffic counts, etc., as it is available and as time allows.

2.7.2 MCDOT and the District will provide legal descriptions of the properties.

2.7.3 The Public Works Real Estate Division's Property Management Branch will provide support and/or attendance at any hearings, public meetings or other forums appropriate to answer questions and substantiate the Contractor's mission for the County.

2.8 ACCEPTANCE:

Upon completion of each task, Contractor's work shall be deemed accepted if Contractor's work is complete, accurate and timely and has not been returned by customer for additional information, correction or revision.

2.9 INVOICES AND PAYMENTS:

2.9.1 The Respondent shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:

- Company name, address and contact
- County bill-to name and contact information
- Contract Serial Number
- County purchase order number (if applicable)
- Invoice number and date
- Payment terms
- Date of service or delivery
- Quantity
- Contract Item number(s)
- Description of service

- Pricing per unit of service
- Extended price
- Mileage w/rate (if applicable)
- Total Amount Due

2.9.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.9.3 Payment will be made to the Respondent by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Respondent shall fill out an EFT Enrollment form located on the County Department of Finance Website as a fillable PDF document (www.maricopa.gov/finance/).

2.9.4 EFT payments to the routing and account numbers designated by the Respondent will include the details on the specific invoices that the payment covers. The Respondent is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.10 TAX:

Tax shall not be levied against labor. It is the Respondent's responsibility to determine any and all taxes and include the same in Respondent's proposal price.

2.11 DELIVERY:

It shall be the Respondent's responsibility to meet the proposed delivery requirements. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Respondent.

2.12 STRATEGIC ALLIANCE for VOUME EXPENDITURES (\$AVE):

The County is a member of the \$AVE cooperative purchasing group. \$AVE includes the State of Arizona, many Phoenix metropolitan area municipalities, and many K-12 unified school districts. Under the \$AVE Cooperative Purchasing Agreement, and with the concurrence of the successful Respondent under this solicitation, a member of \$AVE may access a contract resulting from a solicitation issued by the County. If you do not want to grant such access to a member of \$AVE, please so state in your proposal. In the absence of a statement to the contrary, the County will assume that you do wish to grant access to any contract that may result from this Request for Proposal.

2.13 CONTRACTOR TRAVEL:

When requested and approved, in writing, from the County department for whom services are being provided to perform work that requires overnight accommodations or travel, the Contractor shall be bound and reimbursed by the policies and rates specified in Exhibit C, Contractor Travel and Per Diem Policy. The Contractor shall itemize all per diem and lodging charges and provide receipts for expenses in excess of \$25.00 with the next invoice for services. Non-reimbursable travel costs will not be reimbursed to the Contractor.

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT TERM:

This Request for Proposal is for awarding a firm, fixed-price requirements-type contract to cover a three (3) year term.

3.2 OPTION TO RENEW:

The County may, at its option and with the approval of the Respondent, renew the term of this Contract up to a maximum of three (3), one (1) year options or one (1), three (3) year option, (or at the County's sole discretion, extend the contract on a month-to-month basis for a maximum of six (6) months after expiration). The Respondent shall be notified in writing by the Materials Management Department of the County's intention to renew the contract term at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the current Contract term expiration date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the (Consumer Price Index) or by performing a market survey.

3.4 INDEMNIFICATION

To the fullest extent permitted by law, Respondent shall defend, indemnify, and hold harmless County, its officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions or mistakes relating to the performance of this Contract. Respondent's duty to defend, indemnify and hold harmless County, its officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

3.5 INSURANCE REQUIREMENTS

Respondent, at Respondent's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

Respondent's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Respondent shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

County reserves the right to request and to receive, within 10 working days, certificate(s) of any or all of the herein required insurance. County shall not be obligated, however, to review such certificate(s) or to advise Respondent of any deficiencies in such policies and endorsements, and such receipt shall not relieve Respondent from, or be deemed a waiver of County's right to insist on strict fulfillment of Respondent's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Respondent's work or service.

3.5.1 Commercial General Liability:

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims.

3.5.2 Automobile Liability:

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Respondent's owned, hired, and non-owned vehicles assigned to or used in performance of the Respondent's work or services under this Contract.

3.5.3 Workers' Compensation:

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Respondent's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

Respondent waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Respondent pursuant to this Contract.

3.5.4 Certificates of Insurance.

3.5.4.1 Prior to commencing work or services under this Contract, Respondent shall have insurance in effect as required by the Contract in the form provided by the County, issued by Respondent's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE**

RESPONDENT AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Respondent's work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

3.5.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.6 PROCUREMENT CARD ORDERING CAPABILITY:

The County may determine to use a procurement (credit) card to place and/or make payment for services provided under this Contract. Respondents without this capability may be considered non-responsive and not eligible for award consideration.

3.7 INTERNET CAPABILITY:

The County intends to use the Internet to communicate and possibly to place orders under this Contract. Respondents without Internet capability may be considered non-responsive and not eligible for award consideration.

3.8 RELATIONSHIPS:

In the performance of the services described herein, the Contractor shall act solely as an independent contractor, and nothing herein or implied herein shall at any time be construed as to create the relationship of employer and employee, partnership, principal and agent, or joint venture between the County and the Contractor.

3.9 NO GUARANTEED QUANTITIES.

The Contractor understands and hereby acknowledges that the County makes no representations nor guarantees the Contractor any minimum or maximum number of units of service to be provided under this Contract

3.10 ORDERING AUTHORITY.

3.10.1 Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.10.2 Maricopa County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Contractor. Purchase orders must cite the Contract number.

3.10.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the products is the only document necessary for Customers to purchase and for the Contractor to proceed with delivery of materials available under this Contract.

3.10.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

3.11 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

Maricopa County
Materials Management Department
ATTN: Contract Administration
320 West Lincoln Street
Phoenix, Arizona 85003-2494

Administrative telephone inquiries shall be addressed to:

David M. LaFond, Sr., Procurement Officer, 602-506-3248
(lafond@mail.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.12 EVALUATION CRITERIA.

3.12.1 The evaluation of Bids will be based on, but will not be limited to, the following:

3.12.1.1 Compliance with specifications.

3.12.1.2 Price.

3.12.1.3 Determination of Responsibility.

3.12.2 The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.13 SUBMISSION PRICE CLARITY.

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.14 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS.

Respondents shall provide their Bids as follows:

3.14.1 One (1) original hardcopy.

3.14.2 One (1) CD providing all Bid response documents in Word, Excel (Attachment A) and then all Bid response documents in PDF format.

3.14.3 Respondents shall address bids identified with return address, serial number and title in the following manner:

Maricopa County
Materials Management Department
320 West Lincoln Street

Phoenix, Arizona 85003-2494

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- 3.14.4 Bids must be signed by an owner, partner or corporate official who has been authorized to make such commitments. All prices shall be held firm for a period of one hundred fifty (150) days after the bid closing date.

3.15 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

- 3.15.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

3.15.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;

3.15.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

3.15.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and

3.15.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.

- 3.15.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contract.

- 3.15.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

3.16 RESPONDENT REVIEW OF DOCUMENTS.

The Respondent must review its Bid submission to assure the following requirements are met.

- 3.16.1 **Mandatory:** Bid is submitted as required in Section 3.14, above.

- 3.16.2 **Mandatory:** Attachment "A", Pricing is enclosed;

- 3.16.3 **Mandatory:** Attachment "B", Agreement is enclosed; and

- 3.16.4 **Mandatory:** Attachment "C", References is enclosed.

- 3.16.5 **Mandatory:** Bidder's qualifications as specified in Section 2.2.

3.17 POST AWARD MEETING:

The successful Contractor(s) may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of the Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

ARIZONA MUNICIPAL ADVISORS, 20229 N. 67TH AVENUE SUITE #306, GLENDALE, AZ 85308

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES

WILL ACCEPT PROCUREMENT CARD: YES

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES 2% Rebate
(Payment shall be made within 48 hours of utilizing the Purchasing Card)

HAVE INTERNET ORDERING CAPABILITY: YES

COMMODITY CODE: NIGP 9619401

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>HOURLY RATE</u>
1.1 Principal	<u>\$195-350</u>
1.2 Senior Project Manager	<u>\$152-350</u>
1.3 Project Manager	<u>\$160-280</u>
1.4 Design Engineer	<u>\$63-150</u>
1.5 Designer	<u>\$80-144</u>
1.6 Assistant Designer	<u>\$40-100</u>
1.7 Technicians	<u>\$40-100</u>
1.8 Survey Field Supervisor	<u>\$50-138</u>
1.9 Administrative Assistant	<u>\$32-160</u>
1.10 Planner	<u>\$87-160</u>
1.11 Attorney	<u>\$195</u>

* In the case the solicitation labor classifications do not properly identify your personnel, enter the identifier used by your firm.

2.0 Other Expenses

(Includes report production, duplication and other miscellaneous expenses)
(List other expenses and unit prices below)

	Unit	Price
<u>2.1 Direct Costs</u>	<u>1</u>	<u>n/a</u>
<u>2.2 No Mark Up</u>	<u>1</u>	<u>n/a</u>

3.0 Travel

Travel shall be capped at 10 % of each project price. Travel cap will be established in each Contractor response for each project assignment proposal. (See SECTION 2.15, also)

ARIZONA MUNICIPAL ADVISORS, 20229 N. 67TH AVENUE SUITE #306, GLENDALE, AZ 85308

Terms:	2% 10 Days Net 30
Vendor Number:	W000011934 X
Telephone Number:	602/882-3290
Fax Number:	602/535-1309
Contact Person:	Michael Shabkie
E-mail Address:	Mikes@azadvisors.org
Certificates of Insurance	Required
Contract Period:	To cover the period ending April 30, 2011.

CMX, LLC, 7740 N. 16TH STREET SUITE #100, PHOENIX, AZ 85020

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES

WILL ACCEPT PROCUREMENT CARD: YES

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: NO
(Payment shall be made within 48 hours of utilizing the Purchasing Card)

HAVE INTERNET ORDERING CAPABILITY: YES

COMMODITY CODE: NIGP 9619401

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>HOURLY RATE</u>
1.1 Principal	<u>\$175.00</u>
1.2 Survey (2-person crew)	<u>\$150.00</u>
1.3 Project Manager (Civil / Drainage / Env.)	<u>\$130.00</u>
1.4 Project Manager (Planning)	<u>\$125.00</u>
1.5 Architect Design	<u>\$150.00</u>
1.6 Utility Coordinator	<u>\$125.00</u>
1.7 Site Planner	<u>\$115.00</u>
1.8 Land Planner	<u>\$110.00</u>
1.9 Design Engineer (Civil / Drainage / Env.)	<u>\$90.00</u>
1.10 CAD / GIS Technician	<u>\$90.00</u>
1.11 Administrative Assistant	<u>\$55.00</u>
1.12 Attorney	<u>\$250.00</u>

* In the case the solicitation labor classifications do not properly identify your personnel, enter the identifier used by your firm.

2.0 Other Expenses

(Includes report production, duplication and other miscellaneous expenses)
(List other expenses and unit prices below)

	Unit	Price
2.1 Copies, 8.5 x 11 B/W	1	\$ 0.25
2.2 Copies, 11 x 17 B/W	1	\$ 0.50
2.3 Copies, 8.5 x 11 Color	1	\$ 1.00
2.4 Copies, 11 x 17 Color	1	\$ 1.50
2.5 Copies, 24 x 36 Color	1	\$25.00
2.6 Copies, 30 x 42 Color	1	\$40.00
2.7 Mylar, any size	1	\$18.00
2.8 Compact Disk	1	\$ 5.00

CMX, LLC, 7740 N. 16TH STREET SUITE #100, PHOENIX, AZ 85020

3.0 Travel

Travel shall be capped at 15 % of each project price. Travel cap will be established in each Contractor response for each project assignment proposal. (See SECTION 2.15, also)

Terms:	Net 30
Vendor Number:	W000005584 X
Telephone Number:	602/567-1900
Fax Number:	602/567-1901
Contact Person:	Darrell Wilson
E-mail Address:	dwilson@cmxengineering.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending April 30, 2011.

COUNTS PLANNING LLC, COMMUNITY SCIENCES CORPORATION, 67 EAST WELDON AVENUE SUITE 210, PHOENIX, AZ 85012

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES

WILL ACCEPT PROCUREMENT CARD: NO

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: NO
(Payment shall be made within 48 hours of utilizing the Purchasing Card)

HAVE INTERNET ORDERING CAPABILITY: NO

COMMODITY CODE: NIGP 9619401

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>HOURLY RATE</u>
1.1 Principal Planner	<u>\$135.00</u>
1.2 Senior Planner	<u>\$115.00</u>
1.3 Principal Engineer	<u>\$120.00</u>
1.4 Design Engineer	<u>\$75.00</u>
1.5 Designer	<u>\$75.00</u>
1.6 Assistant Designer	<u>\$65.00</u>
1.7 Technicians	<u>\$55.00</u>
1.8 Survey Field Supervisor	<u>\$115.00</u>
1.9 Administrative Assistant	<u>\$55.00</u>
1.10 Planning Assistant	<u>\$85.00</u>
1.11 Planning Technician	<u>\$65.00</u>

* In the case the solicitation labor classifications do not properly identify your personnel, enter the identifier used by your firm.

2.0 Other Expenses

(Includes report production, duplication and other miscellaneous expenses)
(List other expenses and unit prices below)

	Unit	Price
<u>2.1 Citizen Participation Meetings</u>		
<u>2.2 Zoning Presentation Booklets</u>		

3.0 Travel

Travel shall be capped at 10 % of each project price. Travel cap will be established in each Contractor response for each project assignment proposal. (See SECTION 2.15, also)

COUNTS PLANNING LLC, COMMUNITY SCIENCES CORPORATION, 67 EAST WELDON AVENUE
SUITE 210, PHOENIX, AZ 85012

Terms:	Net 30
Vendor Number:	W000000642 X
Telephone Number:	602/955-7097
Fax Number:	602/955-7169
Contact Person:	Richard F. Counts
E-mail Address:	rcounts@communitysciences.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending April 30, 2011 2012.

HOSKIN RYAN CONSULTANTS INC., 6245 N. 24TH PARKWAY SUITE 100, PHOENIX, AZ 85016
201 W. INDIAN SCHOOL ROAD, PHOENIX, AZ 85013

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES

WILL ACCEPT PROCUREMENT CARD: YES

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: NO
(Payment shall be made within 48 hours of utilizing the Purchasing Card)

HAVE INTERNET ORDERING CAPABILITY: YES

COMMODITY CODE: NIGP 9619401

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>HOURLY RATE</u>
1.1 Principal	<u>\$140.00</u>
1.2 Senior Project Manager	<u>\$125.00</u>
1.3 Project Manager	<u>\$115.00</u>
1.4 Design Engineer	<u>\$90.00</u>
1.5 Designer	<u>\$80.00</u>
1.6 Assistant Designer	<u>\$75.00</u>
1.7 Technicians	<u>\$65.00</u>
1.8 Survey Field Supervisor	<u>\$85.00</u>
1.9 Administrative Assistant	<u>\$50.00</u>
1.10 Planner	<u>\$100.00</u>
1.11 Attorney	<u>\$305.00</u>

* In the case the solicitation labor classifications do not properly identify your personnel, enter the identifier used by your firm.

2.0 Other Expenses

(Includes report production, duplication and other miscellaneous expenses)
(List other expenses and unit prices below)

	Unit	Price
<u>2.1 Colored Prints (11 x 17)</u>	<u>Sheet</u>	<u>\$ 2.00</u>
<u>2.2 Colored Print (8.5 x 11)</u>	<u>Sheet</u>	<u>\$ 1.00</u>
<u>2.3 Regular Print (8.5 x 11 (B & W)</u>	<u>Sheet</u>	<u>\$ 0.10</u>
<u>2.4 Mileage</u>	<u>Mile</u>	<u>\$ 0.49</u>
<u>2.5 Courier</u>		<u>\$20.00</u>
<u>2.6 Full Size Print (24 x 36)</u>	<u>Sheet</u>	<u>\$ 2.90</u>
<u>2.7 Full Size Vellum (24 x 36)</u>	<u>Sheet</u>	<u>\$10.00</u>

HOSKIN RYAN CONSULTANTS INC., 6245 N. 24TH PARKWAY SUITE 100, PHOENIX, AZ 85016
201 W. INDIAN SCHOOL ROAD, PHOENIX, AZ 85013

3.0 Travel

Travel shall be capped at _____ % of each project price. Travel cap will be established in each Contractor response for each project assignment proposal. (See SECTION 2.15, also)

Terms:	Net 10
Vendor Number:	W000009635 X 2011000596 0
Telephone Number:	602/252-8384
Fax Number:	602/252-8385
Contact Person:	Paul Hoskin
E-mail Address:	paulh@hoskinryan.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending April 30, 2011 2011 2012.